

TO: Mr. J. P. Smith - England (1)

DATE: July 14, 1960

FROM: A. G. Koopfen

CC: Messrs. R. Aborpehy
 E. W. Bernitt
 W. S. Berry
 E. Chapin, Jr.
 I. Fern - Toronto
 J. J. Gogola - Toronto
 R. C. Hard
 R. W. Isbrandt
 J. E. Johnson

M. F. Moore
 E. T. Nowak
 H. G. Paxton
 W. S. Pickett
 O. Rounsey
 H. K. Seidel - Milwaukee Service
 L. H. Shippes
 G. B. Stone
 J. W. Watson

E. paper

SUBJECT: SCHEDULE 14 - GROSS IV METROPOLITAN

Attached are three (3) copies of approved Schedule No. 14 -- Series IV Metropolitan. This Schedule reflects your letter of 7 July, 1960 to Mr. Chapin, wherein you stated that Austin immediately will allocate 100 units per week out of 250 to the United Kingdom, for release starting in August. It is understood that Austin will review this program after six (6) weeks and determine the future of their program beyond this point. It is further understood that our commitment will not be more than 1 1/2 per week after this period.

We have taken the liberty to revise the Schedule downward to the 1 1/2 per week rate starting in July, as you indicated. We have carried the Schedule out through 15,000 units. It is further understood, however, that whatever cars are absorbed by Austins will reduce our commitment of 15,000 by this amount and that should they require more than 100 per week, American Motors' shipments will be reduced accordingly, as the production limit has been established at 250 units per week combined for Austins' and American Motors.

You will note that the 15,000 commitment now carries our production into April, 1962. Please note that Domestic requirements for hard tops have been drastically reduced percentage-wise through August and in no case do we wish more than a cumulative total of 23,662 hard tops by the end of September.

Customer options will remain unchanged as per Schedule No. 13, and we are listing them herein for your convenience.

PAINT	DOMESTIC	PORTION	
		CANADA	EXPORT EXCL. OF "GIM"
P913-P914 Marol Green Red -Frost White	25 %	30 %	25 %
P912-P914 Berk. Green Red -Frost White	25 %	30 %	25 %
P915-P914 Autumn Yellow -Frost White	25 %	15 %	25 %
P908-P914 Black -Frost White	25 %	25 %	25 %
<u>TIRES</u>			
	White Side Wall	100 %	75 %
	Black Side Wall	-	25 %
<u>RADIO</u>			
	100 %	100 %	100 %
<u>WEATHER RYE</u>			
	100 %	100 %	100 %

We trust that this Schedule meets with your approval and should there be any further questions, please advise.

ACK/ej ENC:

A. G. Koopfen
A. G. Koopfen

SCHEDULE NO. 14 DATE 7-15-60
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE

APPROVED E.W. Bernitt (signed) DATE 7-19-60
 APPROVED R. W. Chapin Jr. (signed) DATE 7/19/60

PRODUCT
 SERIES IV 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input checked="" type="checkbox"/> EST THRU JUNE	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH JULY DAYS 16			MONTH AUGUST DAYS 18			MONTH SEPTEMBER DAYS 22			MONTH OCTOBER DAYS 21			MONTH NOVEMBER DAYS 22			MONTH DECEMBER DAYS 21			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																				
Hard-Top	23242		100	23342		-0-	23342		320	23662		352	24014		379	24393		402	24795	
Soft-Top	7062		267	7329		427	7756		221	7977		151	8128		162	8290		172	8462	
Total U.S.	30304	22.5	367	30671	23.8	427	31098	24.6	541	31639	24.0	503	32142	24.6	541	32683	27.3	574	33257	
Over/(Under) Schedule 13	466		(338)	128		(388)	(260)		(474)	(734)		(452)	(1186)		(474)	(1660)		(451)	(2111)	
FOREIGN:																				
<u>EXPORT LHD</u>																				
Hard-Top	266		8	274		8	282		8	290		8	298		8	306		8	314	
Soft-Top	97		3	100		3	103		3	106		3	109		3	112		3	115	
Total Export LHD	363		11	374		11	385		11	396		11	407		11	418		11	429	
<u>RHD</u>																				
Hard Top	52		3	55		3	58		3	61		3	64		3	67		3	70	
Soft Top	19		1	20		1	21		1	22		1	23		1	24		1	25	
Total Export RHD	71		4	75		4	79		4	83		4	87		4	91		4	95	
Total Export LHD & RHD	434	1.0	15	449	.8	15	464	.7	15	479	.7	15	494	.7	15	509	.7	15	524	
Over/(Under) Schedule 13	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)	
<u>CANADA</u>																				
Hard-Top	1437		50	1487		70	1557		70	1627		80	1707		70	1777		10	1787	
Soft-Top	322		23	345		-0-	345		-0-	345		-0-	345		-0-	345		-0-	345	
Total Canada	1759	5.0	73	1832	3.9	70	1902	3.2	70	1972	3.8	80	2052	3.2	70	2122	.5	10	2132	
Over/(Under) Schedule 13	7		(7)	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
Total Foreign	2193	6.0	88	2281	4.7	85	2366	3.9	85	2451	4.5	95	2546	3.9	85	2631	1.2	25	2656	
Over/(Under) Schedule 13	6		(7)	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)	
GRAND TOTALS																				
Hard-Top	24997	10.1	161	25158	4.5	81	25239	18.3	401	25640	21.1	443	26083	20.9	460	26543	20.1	423	26966	
Soft-Top	7500	18.4	294	7794	24.0	431	8225	10.2	225	8450	7.4	155	8605	7.6	166	8771	8.4	176	8947	
Total	32497	28.5	455	32952	28.5	512	33464	28.5	626	34090	28.5	598	34688	28.5	626	35314	28.5	599	35913	
Over/(Under) Schedule 13	472		(345)	127		(388)	(261)		(474)	(735)		(452)	(1187)		(474)	(1661)		(451)	(2112)	

SCHEDULE NO. 14 DATE 7-15-60
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE
 PRODUCT
 SERIES IV 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

APPROVED E.W. Bernitt (signed) DATE 7-19-60
 APPROVED R. W. Chapin Jr. (signed) DATE 7/19/60

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input type="checkbox"/> EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH JANUARY '61 DAYS 22			MONTH FEBRUARY DAYS 20			MONTH MARCH DAYS 23			MONTH APRIL DAYS 18			MONTH MAY DAYS 21			MONTH JUNE DAYS 22			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																				
Hard-Top			281	25076		240	25316		265	25581		233	25814		356	26170		393	26563	
Soft-Top			281	8743		240	8983		265	9248		155	9403		152	9555		169	9724	
Total U.S.		25.6	562	33819	24.0	480	34299	23.1	530	34829	21.6	388	35217	24.2	508	35725	25.5	562	36287	
Over/(Under) Schedule 13			(473)	(2584)		(430)	(3014)		(495)	(3509)		(387)	(3896)		(452)	(4348)		(473)	(4821)	
FOREIGN:																				
<u>EXPORT LHD</u>																				
Hard-Top			8	322		8	330		8	338		8	346		8	354		8	362	
Soft-Top			3	118		3	121		3	124		3	127		3	130		3	133	
Total Export LHD			11	440		11	451		11	462		11	473		11	484		11	495	
<u>RHD</u>																				
Hard Top			3	73		3	76		3	79		3	82		3	85		3	88	
Soft Top			1	26		1	27		1	28		1	29		1	30		1	31	
Total Export RHD			4	99		4	103		4	107		4	111		4	115		4	119	
Total Export LHD & RHD		.7	15	539	.8	15	554	.7	15	569	.8	15	584	.7	15	599	.7	15	614	
Over/(Under) Schedule 13			-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)	
<u>CANADA</u>																				
Hard-Top			40	1827		60	1887		45	1932		55	1987		55	2042		50	2092	
Soft-Top			10	355		15	370		65	435		55	490		20	510		-0-	510	
Total Canada		2.2	50	2182	3.7	75	2257	4.7	110	2367	6.1	110	2477	3.6	75	2552	2.3	50	2602	
Over/(Under) Schedule 13			-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
Total Foreign		2.9	65	2721	4.5	90	2811	5.4	125	2936	6.9	125	3061	4.3	90	3151	3.0	65	3216	
Over/(Under) Schedule 13			-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)		-0-	(1)	
GRAND TOTALS																				
Hard-Top		15.1	332	27298	15.6	311	27609	14.0	321	27930	16.6	299	28229	20.1	422	28651	20.6	454	29105	
Soft-Top		13.4	295	9242	12.9	259	9501	14.5	334	9835	11.9	214	10049	8.4	176	10225	7.9	173	10398	
Total		28.5	627	36540	28.5	570	37110	28.5	655	37765	28.5	513	38278	28.5	598	38876	28.5	627	39503	
Over/(Under) Schedule 13			(473)	(2585)		(430)	(3015)		(495)	(3510)		(387)	(3897)		(452)	(4349)		(473)	(4822)	

SCHEDULE NO. 14 DATE 7-15-60
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MONTHLY BUILDING SCHEDULE

APPROVED E.W. Bernitt (signed) DATE 7-19-60
 APPROVED R. W. Chapin Jr. (signed) DATE 7/19/60

PRODUCT
 SERIES IV 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input type="checkbox"/> EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH JULY '61 DAYS 15			MONTH AUGUST DAYS 19			MONTH SEPTEMBER DAYS 21			MONTH OCTOBER DAYS 22			MONTH NOVEMBER DAYS 22			MONTH DECEMBER DAYS 18			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																				
Hard-Top			236	26799		309	27108		342	27450		362	27812		365	28177		342	28519	
Soft-Top			101	9825		132	9957		146	10103		155	10258		157	10415		146	10561	
Total U.S.		22.5	337	36624	23.3	441	37065	23.3	488	37553	23.5	517	38070	23.7	522	38592	27.1	488	39080	
Over/(Under) Schedule 13			(248)	(5069)		441	(4628)		488	(4140)		517	(3623)		522	(3101)		488	(2613)	
FOREIGN:																				
<u>EXPORT LHD</u>																				
Hard-Top			8	370		8	378		8	386		8	394		8	402		8	410	
Soft-Top			3	136		3	139		3	142		3	145		3	148		3	151	
Total Export LHD			11	506		11	517		11	528		11	539		11	550		11	561	
<u>RHD</u>																				
Hard Top			3	91		3	94		3	97		3	100		3	103		3	106	
Soft Top			1	32		1	33		1	34		1	35		1	36		1	37	
Total Export RHD			4	123		4	127		4	131		4	135		4	139		4	143	
Total Export LHD & RHD		1.0	15	629	.8	15	644	.7	15	659	.7	15	674	.7	15	689	.8	15	704	
Over/(Under) Schedule 13			-0-	(1)		15	14		15	29		15	44		15	59		15	74	
<u>CANADA</u>																				
Hard-Top			75	2167		85	2252		95	2347		95	2442		90	2532		10	2542	
Soft-Top			-0-	510		-0-	510		-0-	510		-0-	510		-0-	510		-0-	510	
Total Canada		5.0	75	2677	4.4	85	2762	4.5	95	2857	4.3	95	2952	4.1	90	3042	.6	10	3052	
Over/(Under) Schedule 13			-0-	-0-		85	85		95	180		95	275		90	365		10	375	
Total Foreign		6.0	90	3306	5.2	100	3406	5.2	110	3516	5.0	110	3626	4.8	105	3731	1.4	25	3756	
Over/(Under) Schedule 13			-0-	(1)		100	99		110	209		110	319		105	424		25	449	
GRAND TOTALS																				
Hard-Top		21.5	322	29427	21.3	405	29832	21.4	448	30280	21.3	468	30748	21.2	466	31214	20.2	363	31577	
Soft-Top		7.0	105	10503	7.2	136	10639	7.1	150	10789	7.2	159	10948	7.3	161	11109	8.3	150	11259	
Total		28.5	427	39930	28.5	541	40471	28.5	598	41069	28.5	627	41696	28.5	627	42323	28.5	513	42836	
Over/(Under) Schedule 13			(248)	(5070)		541	(4529)		598	(3931)		627	(3304)		627	(2677)		513	(2164)	

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 PRODUCT
 SERIES IV 1500 c.c. ENGINE
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APPROVED E.W. Bernitt (signed) DATE 7-19-60
 APPROVED R. W. Chapin Jr. (signed) DATE 7/19/60

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input type="checkbox"/> EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH JANUARY '62 DAYS 23			MONTH FEBRUARY DAYS 17			MONTH MARCH DAYS 23			MONTH APRIL DAYS 13 (19 Available)			MONTH DAYS			MONTH DAYS			
		DAILY	MONTH	CUM'P TOTAL	DAILY	MONTH	CUM'P TOTAL	DAILY	MONTH	CUM'P TOTAL	DAILY	MONTH	CUM'P TOTAL	DAILY	MONTH	CUM'P TOTAL	DAILY	MONTH	CUM'P TOTAL	
DOMESTIC LHD:																				
Hard-Top			295	28814		197	29011		265	29276		147	29423							
Soft-Top			295	10856		197	11053		265	11318		98	11416							
Total U.S.		25.6	590	39670	23.2	394	40064	23.0	530	40594	18.8	245	40839							
Over/(Under) Schedule 13			590	(2023)		394	(1629)		530	(1099)		245	(854)							
FOREIGN:																				
<u>EXPORT LHD</u>																				
Hard-Top			8	418		8	426		8	434		8	442							
Soft-Top			3	154		3	157		3	160		3	163							
Total Export LHD			11	572		11	583		11	594		11	605							
<u>RHD</u>																				
Hard Top			3	109		3	112		3	115		3	118							
Soft Top			1	38		1	39		1	40		1	41							
Total Export RHD			4	147		4	151		4	155		4	159							
Total Export LHD & RHD		.7	15	719	.9	15	734	.7	15	749	1.2	15	764							
Over/(Under) Schedule 13			15	89		15	104		15	119		15	134							
<u>CANADA</u>																				
Hard-Top			40	2582		60	2642		45	2687		55	2742							
Soft-Top			10	520		15	535		65	600		55	655							
Total Canada		2.2	50	3102	4.4	75	3177	4.8	110	3287	8.5	110	3397							
Over/(Under) Schedule 13			50	425		75	500		110	610		110	720							
Total Foreign		2.9	65	3821	5.3	90	3911	5.5	125	4036	9.7	125	4161							
Over/(Under) Schedule 13			65	514		90	604		125	729		125	854							
GRAND TOTALS																				
Hard-Top		15.1	346	31923	15.8	268	32191	14.0	321	32512	16.4	213	32725							
Soft-Top		13.4	309	11568	12.7	216	11784	14.5	334	12118	12.1	157	12275							
Total		28.5	655	43491	28.5	484	43975	28.5	655	44630	28.5	370	45000							
Over/(Under) Schedule 13			655	(1509)		484	(1025)		655	(370)		370	-0-							